

MDR STERLING

A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

OFFICES IN

DEERFIELD
BEACH, FL

ORLANDO, FL

SARASOTA, FL

MIAMI, FL

ATLANTA, GA

CORPORATE OFFICE
954-725-2777
WWW.MDRSTERLING.COM

MARKETING PAPER
AND PLASTIC
FLEXIBLE
PACKAGING TO
THESE MARKETS

FOODSERVICE

SUPERMARKET

C-STORE

HOSPITALITY

JANITORIAL
SUPPLY

PACKER
PROCESSOR

HEALTHCARE

EDUCATION

SPORTS &
ENTERTAINMENT

CATERING



A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

TABLE OF CONTENTS

• Our Mission Statement	Page 3
• D&W FINE PACK -- C&M • DISPOZO • WILKINSON.....	Page 4 - 6
• INNOPAK.....	Page 7
• PLACON.....	Page 8
• WESTGATE.....	Page 9
• PATERSON PAPER.....	Page 10
• MIDWEST SPECIALTY.....	Page 11
• HANDYWACKS.....	Page 12
• STEWART SUTHERLAND.....	Page 13
• WIPES PLUS • ROCK TENN (Pizza Box Division).....	Page 14
• PBI • JAVA JACKET	Page 15
• TULSACK • BAG MANUFACTURERS	Page 16
• ECOPROCO • UNIQUE MFG.....	Page 17
• COVERAGE AREA MAP.....	Page 18
• WHY MDR STERLING?.....	Page 19

For product samples, literature, samples or to request that one of our
Sales Associates contact you, please call
954-725-2777 or by email at info@mdrsterling.com



A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

MISSION STATEMENT

WE WILL ALWAYS STRIVE.....

- TO OFFER OUR CLIENTS AND PROSPECTS A PROFESSIONAL SELLING EXPERIENCE BY CONSISTENTLY SHOWING AND DEMONSTRATING OUR MANUFACTURER'S PRODUCTS.
- TO BECOME AN IMPORTANT AND VALUED PARTNER TO OUR END USER AND DISTRIBUTOR CLIENTS.
- TO ALWAYS OFFER VALUE ADDED SINGLE SERVICE PRODUCTS WHICH SOLVE PROBLEMS, REDUCE COSTS AND CREATE GREATER SALES AND PROFIT OPPORTUNITIES FOR OUR CLIENTS.
- TO BECOME KEY BUSINESS PARTNERS WITH EVERY CUSTOMER WE WORK WITH AND EVERY MANUFACTURER WE REPRESENT.
- TO ALWAYS MAINTAIN THE HIGHEST LEVEL OF PROFESSIONALISM, INTEGRITY AND SERVICE



www.dwfinepack.com

- Plastic Dinnerware
- Cater Trays and Bowls
- Sushi Trays and Lids
- Microwave Containers
- Chicken Roasters
- Wood Look Containers

- GREEN "Source Reduction" Materials
- LeakTight Antifog & Vented Lids
- Grab and Go Containers
- Upscale Marbella Dinnerware
- Soup, Side & Deli Containers
- Oblongs & Oval Trays and Platters



Plates - Square, Round and Specialty Shapes



Family Meal To Go Packaging



Insulated & Microwavable Soup and Sides Bowls



Catering Trays & Bowls



Chicken Roasters & other Microwavable Containers

Clamshells
Sushi Trays
and Baskets





www.dwfinepack.com

- Polypropylene and Polystyrene Cutlery - all weights and colors
- Cutlery Kits - School / Healthcare / Dietary / General Purpose
- Enviroware and Envirofoam - earth friendly cutlery, straws & foam packaging
- Straws / Stirrers / Condiments / Moist Wipes / Pizza Savers



Bulk Cutlery



Straws & Stirrers



Condiments



Enviroware & Envirofoam



Dietary Cutlery Kits



Moist Wipes



Custom Cutlery Kits



Gingham Cutlery Kits



www.dwfinepack.com

Disposable Plastic Containers - PET - Polystyrene - PLA

- Tamper Evident Packaging
- Display Cake Packaging
- Supermarket Packaging
- Packer Processor Packaging



Disposable Aluminum Products

- Aluminum Interfold Pop Up Sheets
- Containers with Plastic & Board Lids
- Aluminum Cater Trays
- Aluminum Roll Foil
- Aluminum Oblongs
- Aluminum Steamtable Pans
- Aluminum Pie Pans
- Aluminum Bakery Packaging
- Aluminum Tart and Dessert Pans

Aluminum Foli Packaging



Food Processor Packaging



To Go Packaging



Plastic Bakery Packaging



Deli and Supermarket Packaging





www.innopak.com

- Custom Cake & Pie Boxes
- Stock Cake & Pie Boxes
- Bread Bags - Paper & Poly
- Custom Print Wavy Top Bags
- Food Trays
- Rotisserie Chicken Bags
- Window Panel Bags
- Cupcake Containers
- ReBags
- Bakery Bags
- Header Bags
- Soup Containers
- IPack Food Containers
- Ham & Turkey Boxes
- Hot Food Containers
- Plastic Bakery Pkg
- Chicken Bags
- Lobster & Seafood Bags
- Rotisserie Bags
- Stock Bread Bags
- Wine & Beer Carriers
- Poly Bags
- Corrug Circles & Pads
- Chicken Buckets



Snack, Dinner & Barn Boxes



I-Box



Soup and Food Containers



Re-Bags



Auto Bakery Boxes



Plastic Cake Packaging



Food Buckets



Deli Bags



Plastic Deli & Bakery Bags



Carryout Bags



www.placon.com

- CRYSTAL SEAL HINGED CONTAINERS
- CRYSTAL SEAL HINGED TAMPER EVIDENT CONTAINERS
- STOCK AND CUSTOM RECYCLED PET DELI CONTAINERS
- DIMENSIONS BAKERY CONTAINERS
- EVOLUTIONS PROCESSOR DELI CONTAINERS
- FRESH N CLEAR BOWLS BOWLS • TRAYS • CATERING



Tamper Evident Deli Containers



Crystal Seal Hinged Containers



Fresh and Clear Catering Collection



- ALL OF OUR PET PRODUCTS ARE MADE FROM 100% RECYCLED PET PLASTICS



Tamper Evident Hinged Containers



Fresh and Clear Bowls and Lids



Dimensions Bakery Containers



Fresh and Clear Trays



Deli Containers





Westgate Products, Ltd

www.westgateproducts.com

- Custom Printed Plastic Cups
- Short Run Print Programs
- PET & PolyPro Cups
- Insulated Graphic Cups
- Thermoform Disposable Cups
- Elixir Buckets
- Elixir Containers
- Collectable Souvenir Cups
- Elixir Plant Buckets
- Lids



Elixir Buckets



Coming Soon!!! - Elixir Containers in Different Shapes



PET and Polypropylene Cups



Insulated Graphic Cups



Lids



Thermoform Disposable Cups



Collectable Souvenir, Stadium
& Kids Cups



www.patersonpaper.com

Stock and Custom Beverage Napkins
Stock and Custom Dinner Napkins
Stock and Custom Coasters
Doilies - Foil, Linen & Greaseproof
Designer Color Napkins
Linen Napkins

Baking Cups
Parchment Circles
Placemats
Napkin Bands
Bibs
Pizza Liners

Baking Parchment
Printing Parchment
Round Cake Liners
Decorating Triangles
Butter Chips
Table Covers and Rolls



Beverage Napkins



Dinner Napkins



Linen Napkins



Designer Color Napkins



Bibs



Coasters

Doilies



Natural Beverage Napkins



Dispenser Napkins



Natural Dinner Napkins



Placemats



Baking Cups & Parchment Papers



Napkin Bands



www.mspsconverting.com



FOOD SERVICE AIRLAID OFFERING

- Flat Pack Napkins
- Guest Towels
- 1/8 fold Dinner Napkins
- 1/4 Fold Luncheon Napkins
- Cocktail Napkins
- Basket Liners
- Food Service Wipers

INDUSTRIAL OFFERING

- SCRIM • DRC • SPUNLACE
- Flat Sheet Wipers
- 1/4 Fold Wipers
- Pop-Ups
- Perforated Roll Wipers



Available in Flat Sheets and Napkins



Antimicrobial Food Service Wipers



"Dirt Gobbler" Wipers



Nature's Linen Natural DRC Napkins



Folded and Pop-Ups Sheets



Perforated Rolls



www.handywacks.com

- Custom Paper Wraps
 - Stock Paper Wraps
 - Custom Interfold Sheets
 - Stock Interfold Sheets
 - Pan Liners
- Menu Tissue
 - Patty Paper
 - Steak Paper Sheets
 - Freezer Locker Rolls
 - GREENWAX Deli Sheets
- Bleached Butcher Paper
 - Baking Cups
 - Hot Dog Trays
 - Foil Wraps - Stock & Custom
 - Pizza Liners



Heavy Duty Deli Sheets



Custom Printed Deli Sheets



Flat Deli Sheets



Pan Liners and Bakery Sheets



GREENWAX Deli Sheets



Patty Paper & Sandwich Wrap



Supermarket Deli Sheets



Convenience Store Deli Sheets



Interfolded Deli Sheets

Stewart Sutherland, Inc.
www.ssbags.com

- Custom Paper Wraps
- Stock Paper Wraps
- Custom Bread Bags
- Stock Bread Bags
- Pharmacy Bags
- Tin Tie Bags
- Window Panel Bags
- Silverware Bags
- Stock & Custom Wax Automatic Bags
- Stock & Custom Wax Pinch Bottom Bags
- Popcorn Bags - Peanut Bags
- Foil Bags - Hot Dog / ThermoSaks
- Sandwich and French Fry Bags
- Sub Bags and Wraps
- Doggie and Breadstick Bags
- Foil Wraps - Stock & Custom



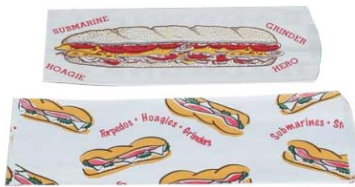
America's Grain Bread & SOS Bags



Breadstick Bags



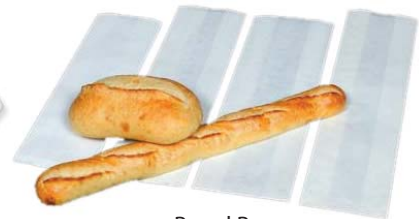
French Fry Bags



Sub Bags



Window Panel Bread Bags



Bread Bags



Sandwich Wraps
Paper & Foil



Silverware Bags



Sandwich & Cookie Bags



Thermal Foil Bags



Hot Dog Bags - Foil and Paper



Wet Waxed Bakery SOS Bags



A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

WIPES PLUS®

www.wipespluswipes.com

FULL LINE OF DISINFECTING • SANITIZING • ANTIBACTERIAL WIPES

- Antibacterial Wipes - 80 / 240 / 800 count
- Disinfecting Wipes - 75 / 100 / 240 / 800 / 1200 count
- Food Contact Wipes
- Table Wipes
- Baby Wipes
- Hand Sanitizing Wipes
- Gym & Fitness Center Wipes
- Supermarket Cart Wipes

Full line of accessories and dispensers



RockTenn

www.rocktenn.com

- Stock & Custom Pizza Boxes
- B Flute • E Flute • Claycoat Boxes
 - Kraft • White





Food and Beverage
Delivery Packaging
Coffee, Catering, Soup and More!

www.pbisales.com

- Individual Pizza Slice Boxes
- Individual Pizza Slice Trays
- Personal Pizza Clamshells
- Hot Dog, Hamburger Clamshells
- Multi-Purpose & Breadstick Clamshells
- Corrugated & Clay Pizza Boxes
- Insulated Beverage Carriers
- Catering Carriers - Plain & Thermal
- Soup Carriers
- Custom Displays



Custom & Stock Coffee Containers



Custom & Stock Soup Containers



Cater Boxes



Coffee Caddies



Food Trays



www.javajacket.com

- Eco Java Jacket
- Scatter Cup Java Jacket
- Caution Hot Bev Jackets
- Blank Java Jackets
- Stock & Custom Print Java Jackets
- Holiday Theme Java Jackets
- Plastic Wall Dispensers



Custom & Stock Coffee Sleeves



TULSACK
innovation in action
www.tulsack.com

- Stock & Custom Print Paper Handle Bags
- Stock & Custom Print Paper Merchandise Bags
- Hot Stamping and Post Printing



SOUTH PLASTICS
INDUSTRIES



J.S. TRADING INCORPORATED

POLY-PAK
INDUSTRIES

All Bag Styles Available - Stock & Custom
Import and Domestic

Environmentally Friendly Films Available

- T-Sack Bags
- Wavy Top Bags
- Die Cut Handle Bags
- Patch Handle Bags
- Matte Laminated Eurototes
- Clip Loop Handle Bags
- Soft Loop Handle Bags
- Tri Fold Handle Bags
- Drawstring Bags
- Gloss Laminated Eurototes





www.ecoproco.com

All Containers are made from Bamboo - 100% Compostable and Biodegradable

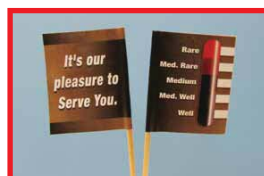
- Take Out Boxes
 - Containers w Lids
 - Round Plates
- Food Trays
 - Bento Boxes
 - Clamshells
- Plates & Bowls
 - Supermarket Trays
 - Oval Platters

Custom Colors and Printed Rims Available • Custom Hinge Lid Embossing



www.uniquemanuf.com

- Knotted Bamboo Picks
 - Knife Bamboo Picks
 - Beaded Bamboo Picks
 - Black Willow Wood Picks
 - Double Loop Bamboo Picks
 - Bamboo Steak Markers
 - Double Walled Wood Bowls
 - Double Walled Wood Cones
- Flag Picks
 - Steak Markers
 - Parasols
 - White Frill Picks
 - Bamboo Skewers
 - Bamboo Tong
 - Golf Tee Picks
 - Bamboo Chop Sticks
- Bamboo Forks
 - Foil Decorator Picks
 - Prism Picks
 - Beverage Stirrers
 - Boxed Crayons
 - Glass Covers
 - Chop Stick Wrppers
 - Airlaid Napkins





A PROFESSIONAL MANUFACTURER REPRESENTATIVE SALES ORGANIZATION

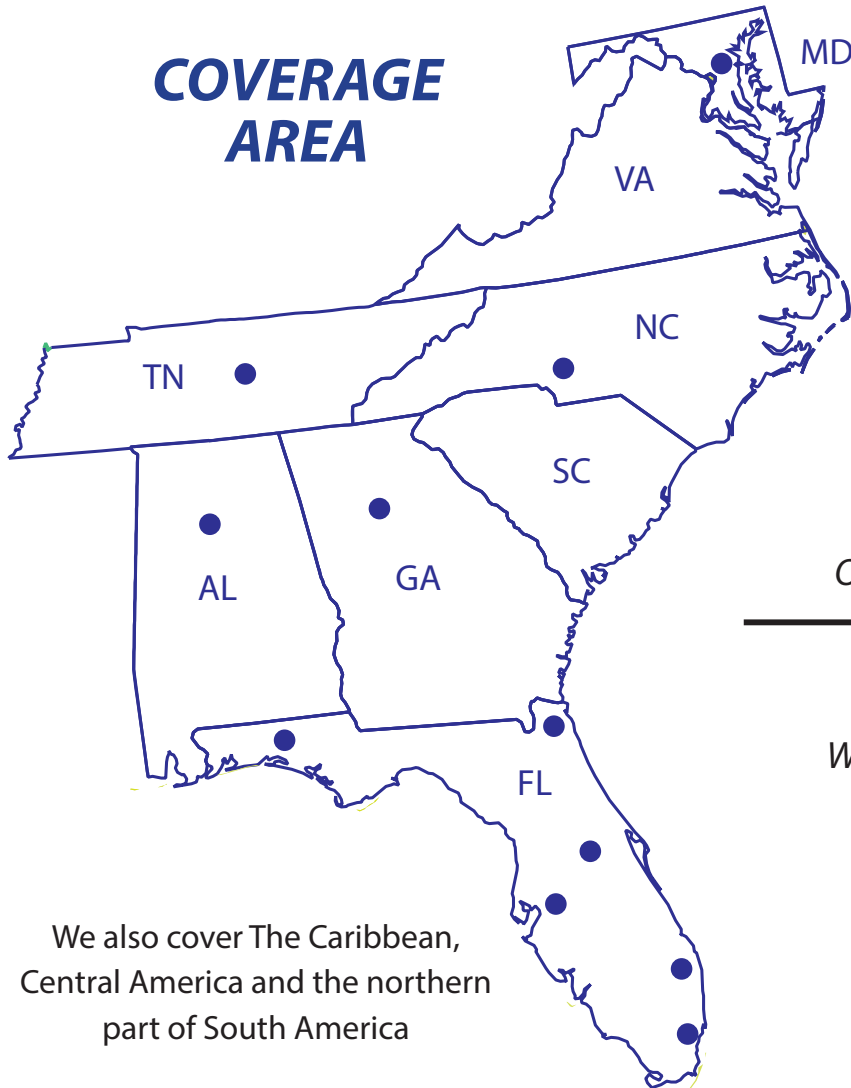
For Product Information, Samples or Quotes

**Please Call 954-725-2777
or email: info@mdrsterling.com**

MARKETING PAPER AND PLASTIC FLEXIBLE PACKAGING TO THESE MARKETS

- FOODSERVICE • SUPERMARKET
- C-STORE • HOSPITALITY
- JANITORIAL SUPPLY • PACKER PROCESSOR
- HEALTHCARE • EDUCATION

COVERAGE AREA



Sales and Sales Support Professionals in

- Deerfield Beach, FL*
- Miami, FL*
- Tampa, FL*
- Orlando, FL*
- Atlanta, GA*

Offices Scheduled to Open

- Charlotte, NC*
- Nashville, TN*
- Washington DC / Maryland*

We also cover The Caribbean, Central America and the northern part of South America

Outstanding Service • Outstanding Performance • Outstanding Results



A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

WHY MDR STERLING?

MDR STERLING'S SALES CONSULTANTS AND SUPPORT STAFF HAVE OVER 100 YEARS OF COMBINED SALES AND GENERAL BUSINESS EXPERIENCE IN THE FOODSERVICE BUSINESS. WE REPRESENT A DIVERSIFIED ARRAY OF MANUFACTURERS OFFERING SOME OF THE MOST INNOVATIVE SINGLE SERVE PRODUCTS IN THE INDUSTRY.

MANY "BROKER" GROUPS MAINLY OFFER PRICE QUOTES AS THEIR PRINCIPLE MEANS OF SECURING BUSINESS. OUR PEOPLE ARE EXTREMELY KNOWLEDGEABLE AND AGGRESSIVE AND RELISH MEETING WITH DISTRIBUTOR SALES PEOPLE TO TRAIN THEM ON EFFECTIVE SELLING TECHNIQUES FOR OUR MANUFACTURERS PRODUCTS.

WE FURTHER HELP OUR DISTRIBUTOR SALES REPRESENTATIVES BY MAKING SALES CALLS WITH AND FOR THEM ON THEIR END USERS AND PROSPECTS. WE WANT DISTRIBUTORS AND THEIR SALES PEOPLE TO THINK OF MDR STERLING'S PEOPLE AS THE "GO TO" GROUP OF SALES PEOPLE WHO DO A GREAT JOB OF HELPING TO BUILD THEIR SALES VOLUME BY SUPPLYING THEM WITH PRODUCTS WHICH KEEP THEIR END USERS IN THEIR CORNER.

WE STRIVE TO SECURE AS MANY SKU'S IN OUR DISTRIBUTORS WAREHOUSES AS POSSIBLE. WE KNOW THAT DISTRIBUTOR SALES PEOPLE PREFER TO SELL WHAT THEIR COMPANIES STOCK.

THE "STRENGTH IN NUMBERS" WE HAVE WITH OUR SALES CONSULTANTS COVERING THE STATE OF FLORIDA, GEORGIA, NORTH AND SOUTH CAROLINA ALLOWS US TO MAKE MANY END USER SALES CALLS ON OUR OWN. WE KNOW THAT THE BEST WAY TO BUILD SALES VOLUME IS TO "PUSH" OUR MANUFACTURERS PRODUCT THROUGH DISTRIBUTION, BY BUILDING RELATIONSHIPS WITH KEY END USERS, WE KNOW THAT OUR PRODUCTS WILL CONTINUE TO BE THE PRODUCTS OF CHOICE BY END USER CLIENTS.

MDR STERLING ALSO OFFERS A NUMBER OF SUSTAINABLE....GREEN.....PRODUCTS. ENVIRONMENTAL CONCERNS CONTINUE TO GROW AND WE WORK WITH MANUFACTURERS THAT DELIVER THE MOST EFFECTIVE GREEN PRODUCTS TO MEET THE GROWING DEMAND.

WE KNOW HOW TO SELL VALUE AND WE KNOW HOW TO INTEGRATE ALL OF OUR PRODUCTS INTO OUR ACCOUNTS. WHEN ONE ITEM GETS US INTO AN ACCOUNT IT'S JUST A MATTER OF TIME BEFORE ALL OF OUR PRODUCTS ARE SHOWN AND IN MOST CASES ——— PURCHASED.

SOME PEOPLE MAKE THINGS HAPPEN, SOME PEOPLE WATCH THINGS HAPPEN AND SOME PEOPLE WONDER WHAT HAPPENED.

WE MAKE THINGS HAPPEN



A PROFESSIONAL MANUFACTURER
REPRESENTATIVE SALES ORGANIZATION

The Source for Packaging Solutions Since 1995

*For Inquiries please email us: info@mdrsterling.com
or call 954-725-2777*